



EXPOSING THE TOP 5 BUILDERS MYTHS

When it comes to working with Builders, there are some cheeky sales and revenue-raising tactics you need to be aware of. Here are our top tips to finding an honest and reliable Builder.



Get a fixed-price contract before you start building. Variations after contract signing are a money-making scheme.



Ensure your Builder is a Registered Building Practitioner. Do not let them convince you to proceed as an 'Owner Builder'



Don't listen to a Builder who says "Sign now or miss out!" This is a sales tactic designed to create pressure.



Seek out testimonials and reviews. Dig deep! Many building companies pay their clients for illegitimate testimonials.



Free Upgrades. Are you sure these are free? Be certain that these costs aren't already factored into your contract.

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